

INDUSTRIAL LINE CARD



www.new.abb.com/low-voltage



Flexible metallic conduit and cable management products and solutions.



High performance metallic and non-metallic conduit, fittings and accessories for harsh and hazardous locations.



Cable protection solutions and services



Modular metal framing systems



Liquid tight, rigid, cord, flexible conduit and JMC applications



Aluminum, steel and stainless steel cable tray systems and application software



Non-Metallic wiring duct and accessories



High performance Cable Ties, application tools and accessories



PVC non-metallic boxes, fittings, polycarbonate and vapor barrier, phenolic non-metallic boxes and low voltage structured cable management systems



Weatherproof boxes, covers lighting products and aluminum conduit boxes



Floor Boxes, access floor modules, poke-through systems, metallic boxes, covers, pre-fab components and assemblies



Compression and mechanical connectors and application tools for Copper and Aluminum Conductors up to 1000KCMIL and solderless connectors for shielded and coax cables



Underground and Substation connectors



Corrosion resistant conduit, fittings, installation tools and accessories



Factory standard Pin and Sleeve Plugs, connectors, receptacles and interlock switches for heavy-duty industrial and commercial applications



High performance crimp terminals, splices, disconnects, and application tools



www.austinenlosures.com

Nema Enclosures, wireway, customs



www.c-port.net

Rooftop Support Solutions for Today's Needs



www.edwards-signals.com

Audible and Visual Signals



www.ez-crete.com

A New England based precast concrete specialist, with a focus on generator pads and EV Charger Bases



INFRARED CAMERAS INC

www.infraredcameras.com

Industrial Infrared Thermography Solutions



www.maxlite.com/industrial

Indoor/Outdoor, Lamps, Controls, Harsh and Hazardous



www.markedandbundled.com

Marked & Bundled Cable



www.highlineproducts.com

Fiberglass products, Polymer/Concrete, Primary Sectionalizing Cabinets, Pole Top Extensions, Plastic (HDPE) & Access boxes.



www.picoma.com

Galvanized Steel and Aluminum Elbows, Couplings, Nipples, Speedcouple Elbows and Running Thread Pipe



www.primeconduit.com

PVC Conduit, Split-Duct, PV Mold, Multi-Gard, Bore-Gard



www.southwire.com

Power and Control, Med Voltage, Armored, Industrial Flexible, Cord, VFD, Mining, Transit

INDUSTRIAL

Industrial Cables, Medium Voltage, Transit Cables, Instrumentation, Industrial Flexible, Mining Cables, Industrial Data Cables, Flexible Cord.

CORD (FORMERLY COLEMAN/CCI)

www.southwire.com/categories/c-wire-cable

Cord, Tray Cable, Power Cable, Alarm/Fire/Security, Coax/Voice data, Irrigation, Thermostat/Mini-Splits, Welding, Extension/Surge/Adapters/High temp, Temporary Power & Lighting



www.southwire.com/categories/c-tools

- * Hole Making
- * Cable Pulling
- * Conduit Bending
- * Sumner Material Handling



www.westerntube.com

Steel EMT, Rigid Metal Conduit, Intermediate Metal Conduit, Rigid Aluminum Conduit, Conduit Kits

FREIGHT AND PAYMENT TERMS

ABB/THOMAS & BETTS**/****

No minimum order. Orders less than \$500 are subject to a \$50 fee.
1% 10 Net 25th
Standard freight is \$3,500*

*Ocal, Tray, and Strut are \$8,500

AUSTIN ENCLOSURES

Payment Terms: 2% 30 days
Minimum Order: \$100
Prepaid: \$1,750

C-PORT

Payment Terms: 30 days
Minimum Order: \$1,000, orders below the minimum will be charged a \$100.00 small order fee.
Standard freight is \$2,500

EDWARDS**/****

Payment Terms: 2% 10th
Minimum Order: \$100
Prepaid: \$500

E-Z CRETE

Freight allowed for orders of 5 or more Generator Pads.
Always plus freight on EV Charger Bases

MAXLITE

Payment Terms: \$100 min. with \$25 small order fee until \$200
Prepaid: \$1,500
Special Programs available

PRIME CONDUIT, INC.

Payment Terms: 2% Net 30
Prepaid: \$25,000 – Conduit & Duct
Prepaid: \$2,500 – Fittings
Stock orders must meet individual prepaid conduit and fittings freight terms.
Direct job shipments with combined value of fittings and conduit of \$25,000 will be shipped freight prepaid.

SOUTHWIRE**/****

Payment Terms: 2% 10th Net 30
Minimum Order: \$1,000
Prepaid: Cu Bldg Wire: 5,000 lbs
Alum BW: 2,000 lbs
MC Cable: 2,000 lbs
LT & Flex: 1,000 lb
Power Cable: 5,000 lbs
Alum Utility: 5,000 lbs
Cord: 2,000 lbs or \$3,500
Southwire Tools: Freight Allowed for Hand Tools, Tests and Measures is \$250.
Freight Allowed for Assembled Products is \$1,800.
Freight Allowed for Equipment is \$3,500.

* Only in Connecticut

** Affiliated with AD

*** Affiliated with IMARK Group



Terms and conditions subject to change without notice.

INDUSTRIAL SALES TEAM

Matt Greenwood Industrial Sales Manager

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Matt brings 25 years of experience in the Electrical Industry

Mark Nesson Outside Industrial Sales

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Mark brings 32 years of experience with Thomas & Betts/ABB in Industrial Outside Sales to the Yusen sales team.

John Normand Outside Industrial Sales

ME, NH and VT

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John spent 23 years with Panduit before joining the Yusen Industrial Outside Sales Team.

