

## **ABNEX**

An ABB and Niedax Joint Venture

[www.abnex.com](http://www.abnex.com)

Contact: Bill Bolles [bbolles@yusen.com](mailto:bbolles@yusen.com)

Cable Tray & Cable Ladder



[www.austinenclosures.com](http://www.austinenclosures.com)

Contact: Gary Cassidy  
[gassidy@yusen.com](mailto:gassidy@yusen.com)

NEMA and JIC Enclosures, Wireway,  
Stainless Steel and Custom Enclosures



[www.breez-ev.com](http://www.breez-ev.com)

Contact: Devon Miville [dmiville@yusen.com](mailto:dmiville@yusen.com)

Electric Vehicle Charging



[www.c-port.net](http://www.c-port.net)

Contact: [constructiongroup@yusen.com](mailto:constructiongroup@yusen.com)

Rooftop Support Solutions for Today's Needs



[www.edwards-signals.com](http://www.edwards-signals.com)

Contact: Gary Cassidy [gassidy@yusen.com](mailto:gassidy@yusen.com)

Audible and Visual Signals



[www.ez-crete.com](http://www.ez-crete.com)

Contact: Devon Miville [dmiville@yusen.com](mailto:dmiville@yusen.com)

New England based Precast Concrete Specialist, with  
a focus on Generator Pads and EV Charger Bases



[www.oldcastleinfrastructure.com/products/energy](http://www.oldcastleinfrastructure.com/products/energy)

Contact: Gary Cassidy [gassidy@yusen.com](mailto:gassidy@yusen.com)

Fiberglass products, Polymer/Concrete, Primary  
Sectionalizing Cabinets, Pole Top Extensions, Plastic  
(HDPE) and Access boxes



[www.kidde.com](http://www.kidde.com)

Contact: Kyle Bolduc [kbolduc@yusen.com](mailto:kbolduc@yusen.com)

Fire Safety Products



[www.led-llc.com](http://www.led-llc.com)

Contact: Devon Miville [dmiville@yusen.com](mailto:dmiville@yusen.com)

Screw-In Retrofits, Pin-Base Retrofits, Work Lights



[www.lutron.com](http://www.lutron.com)

Residential Contact: [lutron@yusen.com](mailto:lutron@yusen.com)

High End Residential: [spetri@yusen.com](mailto:spetri@yusen.com)

Commercial/Illuminate:  
[lightingcontrols@illuminate.com](mailto:lightingcontrols@illuminate.com)



[www.maxlite.com](http://www.maxlite.com)

Contact: [lighting@yusen.com](mailto:lighting@yusen.com)



[www.markedandbundled.com](http://www.markedandbundled.com)

Contact: [constructiongroup@yusen.com](mailto:constructiongroup@yusen.com)

Marked and Bundled Cable



[iaq.na.panasonic.com](http://iaq.na.panasonic.com)

Contact: Gary Cassidy [gassidy@yusen.com](mailto:gassidy@yusen.com)

High Performance Ventilation Systems



[www.primeconduit.com](http://www.primeconduit.com)

Contact: [constructiongroup@yusen.com](mailto:constructiongroup@yusen.com)

PVC Conduit, Split-Duct, PV Mold, Multi-Gard,  
Bore-Gard



[www.southwire.com](http://www.southwire.com)

Contact: [constructiongroup@yusen.com](mailto:constructiongroup@yusen.com)

Romex, Copper and Alum. Building Wire, Power  
Cable, MC, Cord, Liquid Tight and Flex, Cord Sets,  
Security and Sound, Data and Comm. Control  
Cable, Industrial Cable

### INDUSTRIAL

[www.southwire.com/industries/  
factory-power-automation](http://www.southwire.com/industries/factory-power-automation)

Industrial Cables, Medium Voltage, Transit Cables,  
Instrumentation, Industrial Flexible, Mining Cables,  
Industrial Data Cables, Flexible Cord

### CORD (formerly Coleman/CCI)

[www.southwire.com/categories/c-wire-cable](http://www.southwire.com/categories/c-wire-cable)

Cord, Tray Cable, Power Cable, Alarm/Fire/Security,  
Coax/Voice data, Irrigation, Thermostat/Mini-Splits,  
Welding, Extension/Surge/Adapters/High temp,  
Temporay Power and Lighting

### TOOLS & EQUIPMENT

[www.southwire.com/categories/c-tools](http://www.southwire.com/categories/c-tools)

Contact: [constructiongroup@yusen.com](mailto:constructiongroup@yusen.com)

Innovative Equipment for the Electrical Industry,  
Unique and Time Saving Products for Wire Pulling,  
Hole Making, and Conduit Bending



[www.warmup.com](http://www.warmup.com)

Contact: Kyle Bolduc [kbolduc@yusen.com](mailto:kbolduc@yusen.com)

Indoor/Outdoor Electric Underfloor Heating, Freeze  
Protection/Heat Trace Cable and Snow Melt Solutions



[www.picoma.com](http://www.picoma.com)

Contact: [constructiongroup@yusen.com](mailto:constructiongroup@yusen.com)

Galvanized Steel and Aluminum Elbows,  
Couplings, Nipples, Speedcouple Elbows and  
Running Thread Pipe



[www.transientprotectiondesign.com](http://www.transientprotectiondesign.com)

Contact: Devon Miville [dmiville@yusen.com](mailto:dmiville@yusen.com)

Surge Protection Devices



[www.unitedfiberglass.com](http://www.unitedfiberglass.com)

Contact: [constructiongroup@yusen.com](mailto:constructiongroup@yusen.com)

Fiberglass Conduit, Elbows and Fittings



[www.westerntube.com](http://www.westerntube.com)

Contact: [constructiongroup@yusen.com](mailto:constructiongroup@yusen.com)

Steel EMT, Rigid Metal Conduit, Intermediate Metal  
Conduit, Rigid Aluminum Conduit, Conduit Kits



[www.new.abb.com/low-voltage](http://www.new.abb.com/low-voltage)

Contact Bill Bolles [bbolles@yusen.com](mailto:bbolles@yusen.com)

Thomas & Betts part of ABB Electrification Installation  
Products manufacturers a broad portfolio of wire  
and cable management solutions, connectivity and  
grounding, and cable protection systems for industry,  
construction, transportation, and infrastructure. We  
proudly represent the following brands:



## FREIGHT AND PAYMENT TERMS

### ABB/THOMAS & BETTS\*\*

No minimum order. Orders less than \$500 are subject to a \$50 fee. 1% 10 Net 25th. Standard freight is \$3,500\*. \*Ocal, Tray, and Strut are \$8,500

### AUSTIN ENCLOSURES

Payment Terms: 2% 30 days  
Minimum Order: \$150  
Prepaid: \$2,000

### BREEZE EV/ LIGHT EFFICIENT DESIGN

Payment Terms: NET 30  
Minimum Order: \$0  
Prepaid: \$1000  
UPS Air Cutoff: 1pm

### C-PORT

Payment Terms: 30 days  
Minimum Order: \$1,000, orders below the minimum will be charged a \$100.00 small order fee. Standard freight is \$2,500.

### EDWARDS\*\*

Payment Terms: 2% 10th  
Minimum Order: \$100  
Prepaid: \$500

### E-Z CRETE

Freight allowed for orders of 5 or more Generator Pads. Always plus freight on EV Charger Bases

### KIDDE/FIREX\*\*

Payment Terms: Net 30  
Prepaid: \$1,000

### LUTRON ELECTRONICS

Payment Terms: 1% Net 30  
Minimum Order: \$100  
Orders below the minimum will be charged a \$10 order fee.  
Prepaid: \$1,000

### MAXLITE

Payment Terms: \$100 min. with \$25 small order fee until \$200  
Prepaid: \$1,500  
Special programs available.

### MB CABLE COMPANY

Payment Terms: 2% 10th Net 30  
Minimum Order: \$1,000  
Prepaid: Cu Bldg Wire: 5,000 lbs  
Alum BW: 2,000 lbs  
MC Cable: 2,000 lbs  
LT and Flex: 1,000 lb  
Power Cable: 5,000 lbs  
Alum Utility: 5,000 lbs  
Cord: 2,000 lbs or \$3,500

### OLDCASTLE

Minimum Order: \$500  
\$75 Small order fee  
Pre-paid: \$12,500

### PANASONIC\*\*

Payment Terms: 1% 30 Net 60  
Minimum Order: \$500 or \$50 for below minimum charge.  
Prepaid: \$1,500

### PICOMA\*\*

Payment Terms: 2% Net 15th Prox.  
Minimum Order: \$100  
Prepaid: \$1,750

### PRIME CONDUIT, INC.

Payment Terms: 2% Net 30  
Prepaid: \$15,000-Conduit & Duct  
Prepaid: \$2,500-Fittings  
Stock orders must meet individual prepaid conduit and fittings freight terms. Direct job shipments with combined value of fittings and conduit of \$15,000 will be shipped freight prepaid.

### SOUTHWIRE\*\*

Payment Terms: 2% 10th Net 30  
Minimum Order: \$1,000  
Prepaid: Cu Bldg Wire: 5,000 lbs  
Alum BW: 2,000 lbs  
MC Cable: 2,000 lbs  
LT and Flex: 1,000 lb  
Power Cable: 5,000 lbs  
Alum Utility: 5,000 lbs  
Cord: 2,000 lbs or \$3,500  
Southwire Tools: Freight allowed for hand tools, tests and measures is \$250. Freight allowed for assembled products is \$1,800. Freight allowed for equipment is \$3,500.

### UNITED FIBERGLASS

Payment Terms: Net 30  
Prepaid: Evaluated at quote time and will be noted on quote as such. Typically min. half-truck of material.

### TPD

Payment Terms: 30 days  
Prepaid: \$3,000  
Minimum Order: None

### WARMUP

Payment Terms: Net 30  
Minimum Order: None  
Freight Cost for any size PO:  
Ground \$25  
3 Day \$50  
2nd Day \$75  
Next Day \$100

### WESTERN TUBE\*\*

Payment Terms: 2% Net 15th Prox.  
Prepaid: Steel only: 10,000 lbs  
Alum only: 2,000 lbs



\* Only in CT/Western MA \*\* Affiliated with AD  
Terms and conditions subject to change without notice.

## INSIDE SALES CONTACTS

### ABNEX

constructiongroup@yusen.com  
Bill Bolles • 781.994.1930  
bbolles@yusen.com

### AUSTIN

Gary Cassidy • 781-994-1914  
gcassidy@yusen.com  
Justin Furlong • 781.730.8581  
jfurlong@yusen.com

### BREEZE EV

Devon Miville • 781-994-1923  
dmiville@yusen.com  
Kyle Bolduc • 860.384.5273  
kbolduc@yusen.com

### C-PORT

constructiongroup@yusen.com  
Justin Furlong • 781.730.8581  
jfurlong@yusen.com  
Colin Holcomb • 781-994-1951  
cholcomb@yusen.com

### EDWARDS

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Kyle Bolduc • 860.384.5273  
kbolduc@yusen.com

### E-Z CRETE

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Justin Furlong • 781.730.8581  
jfurlong@yusen.com

### KIDDE

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Gary Cassidy • 781-994-1914  
gcassidy@yusen.com

### LIGHT EFFICIENT DESIGN

Devon Miville • 781-994-1923  
dmiville@yusen.com  
Lighting@yusen.com

### LUTRON

Residential:  
lutron@yusen.com  
Devon Miville • 781-994-1923  
dmiville@yusen.com  
High End Residential: spetri@yusen.com  
Commercial/Illuminate  
lightingcontrols@illuminate.com  
Kim Kohm • 781-994-1946

### MAXLITE

Orders-west@illuminate.com  
(CT/Western MA)  
Orders-east@illuminate.com  
(MA/ME/VT/NH)

### MB CABLE COMPANY

constructiongroup@yusen.com  
TC Clark • 781-994-1922  
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Mike Leighton • 781-994-1928  
mleighton@yusen.com

### OLDCASTLE

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Justin Furlong • 781.730.8581  
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### PANASONIC

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### PICOMA

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### PRIME CONDUIT

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jiacono@yusen.com  
**Industrial**  
Colin Holcomb • 781-994-1951  
cholcomb@yusen.com

### Tools

Justin Furlong • 781-730-8581  
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### Expediting and RGAs

constructiongroup@yusen.com

### T&B/CARLON (ABB)

Bill Bolles • 781-994-1930  
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### Projects

Bill Bolles • 781-994-1930  
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### Stock and Flow

Linda Dowd • 781-935-8500  
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Kyle Bolduc • 860.384.5273  
kbolduc@yusen.com

### TPD

Devon Miville • 781-994-1923  
dmiville@yusen.com

### UNITED FIBERGLASS

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Justin Furlong • 781.730.8581  
jfurlong@yusen.com  
TC Clark • 781-994-1922  
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### WARMUP

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Kyle Bolduc • 860.384.5273  
kbolduc@yusen.com

### WESTERN TUBE

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Justin Furlong • 781.730.8581  
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### EXPEDITING

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Linda Dowd • 781.935.8500  
ldowd@yusen.com

### RGAs

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Krista Clark • 781-994-1934  
kclark@yusen.com



Line Card valid as of 5/5/25. Scan code for most recent version.